

# From Paper Bottlenecks to Proactive AP



**Industry:** Fueling Solutions  
**Location:** St. Louis, MO  
**Invoices:** 2,500/month  
**ERP:** Sage 100  
**Website:** [neumayerequipment.com](http://neumayerequipment.com)

*"Now we're able to spend more time reviewing what goes through the process instead of just making sure everything gets paid on time."*

Jake Burkhardt, IT Project Coordinator

### ⊗ Previous Pain Points

### ✔ The Yooz Solution

Limited visibility into invoice status



Centralized, cloud-based data storage with 24/7 remote access from anywhere.

Limited visibility into the approval process and documentation



Customizable multi-level approval workflows to route invoices correctly, accelerate payments, and control spend.

Risk of errors from manual rekeying



Intelligent data capture and automation eliminated manual entry, reduced errors, and accelerated processing from start to finish.

Missed early pay discounts due to delays



Automated approval and traceability for timely payments.

Neumayer Equipment is a St. Louis-based company with more than 90 years of experience building and servicing gas stations, supporting underground piping projects, and expanding into EV charging infrastructure.

Processing approximately 2,500 invoices each month in Sage 100, operational efficiency is critical to keeping the business running smoothly while supporting growth and the evolving business lines.

## ⊗ The Challenge

As Neumayer grew, its accounts payable process fell behind. AP remained heavily paper-based, with invoices handled, matched, approved, and entered manually. This created ongoing friction across the business:

- Limited visibility into invoice status
- Slow, manual approvals dependent on paper routing
- Greater risk of errors from manual rekeying
- Missed early pay discounts due to delays

The result was an AP process stuck in reactive mode, focused on keeping up rather than driving value.

## ✓ The Solution

Neumayer selected Yooz to bring true automation to AP with seamless Sage 100 integration. This replaced manual processes with a more efficient, scalable approach. With Yooz, the team implemented:

- AI- powered invoice capture and data extraction
- Built-in validation rules to prevent errors before they occur
- Configurable workflows aligned with internal processes
- Real-time visibility across the entire invoice lifecycle

These capabilities eliminated manual data entry, reduced errors, and brought structure and consistency to AP operations.

Equally important, Yooz's intuitive interface helped simplify adoption, enabling the team to realize value quickly. Workflows were tailored to match how AP needed to function, without workarounds or third-party tools, while a collaborative implementation ensured ongoing optimization as the team embraced automation.

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*"First and foremost, Yooz is very intuitive and user-friendly. The application makes a lot of sense and logically flows from step to step."*

**Jake Burkhardt, IT Project Coordinator**

## ✓ The Results

With Yooz, Neumayer transformed its AP function in a matter of months, turning a fragmented, manual process into a streamlined, high-visibility operation that drives better decision-making and efficiency across the business.

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*"Approvals are a lot faster, and we're better positioned to capture early pay discounts thanks to Yooz,"*

**Jake Burkhardt, IT Project Coordinator**



## The Impact

The impact goes beyond speed. With automated workflows, built-in validation, and real-time visibility, the team has reduced errors, eliminated manual bottlenecks, and gained greater control over the invoice lifecycle.

Most importantly, AP has shifted from reactive processing to proactive financial management. As Burkhardt explains: *"You go from being reactive to having the ability and time to be proactive."*

With more time, visibility, and confidence, the team is no longer keeping up but actively improving financial outcomes.