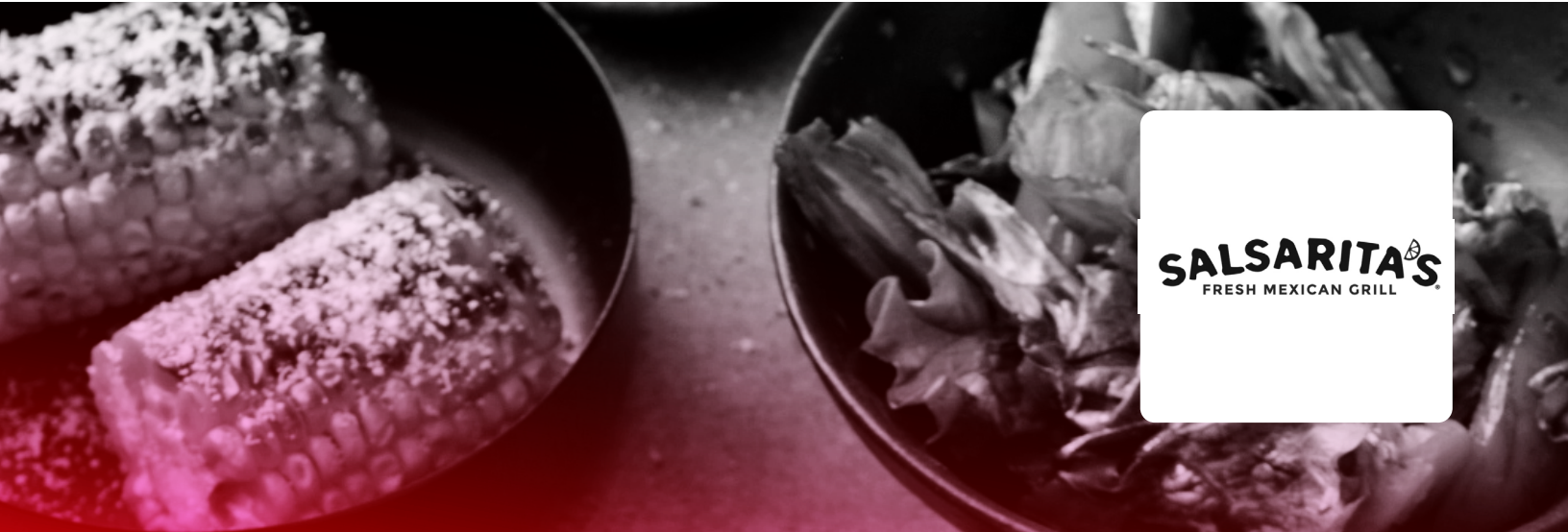


A Restaurant Chain Where “Mexican Food is Done Right” Does AP Automation Right with Yooz



Industry:	Restaurant
Location:	Charlotte, NC
Employees:	750
Invoices:	500/month
ERP:	Sage Intacct

Traceability

A large number of lost invoices in stacks of paper and filing cabinets full of documents.

Mobility

Wasted time spent hunting down paper invoices from each vendor and each delivery at each location.

Savings

Hundreds of dollars per week spent on document delivery via courier or to ship invoices from each location to headquarters.

Speed

A backlog of 6,000 documents per month waiting to be manually entered or scanned into the system.

Since its beginnings in Charlotte, North Carolina in 2000, Salsarita's restaurant chain has expanded to locations in 18 states and is still growing.

Their pledge, “Mexican Food Done Right,” is what it strives to achieve in all of its restaurants.

Salsarita's, a Sage Intacct ERP subscriber, had a dedicated AP clerk who was processing around 500 documents per month. With a paper-heavy and highly manual invoice and payment processing workflow month-end was very unpredictable

“Many of the providers we considered offered a 500-pound solution for our 10-pound problem. Yooz, seamlessly integrated with the Sage Intacct ERP, was the perfect fit. And it will scale as we grow.”

Tim Carter, Chief Financial Officer

⊗ The Challenge

Salsarita's faced a highly manual, paper-laden workflow with stacks of lost invoices and filing cabinets overflowing with documents. Hunting down invoices from each vendor and location wasted time, while hundreds of dollars per week were spent on courier services to deliver documents to headquarters. A growing backlog of 6,000 documents per month slowed operations.

By adopting Yooz, they gained full traceability, mobility, and speed, drastically reducing manual effort, cutting costs, and streamlining AP processes—turning a cumbersome system into an efficient, reliable, and modern workflow.

"Rather than hiring additional people, give your existing staff the automation tools to make their roles multi-faceted. Your finance department—all departments for that matter—can run lean and take on more strategic, value-added duties."

Tim Carter, Chief Financial Officer

✓ The Solution

The Sage Intacct and Yooz joint solution not only met the needs of Salsarita's and solved all of its workflow challenges, it also turned out to be much more useful than the corporate leaders expected. They have discovered other uses for Yooz, such as communicating H.R. and other time-sensitive documents to headquarters.

33% of bookkeeper's time freed up for more value-added work.

Processing/ Communicating 38% more documents per month.

No more document delivery, saving \$20K/year.

More predictable and more accurate month-end process.

"Had we not implemented the Yooz solution, we would have had to hire additional bookkeeping staff by now."

Tim Carter, Chief Financial Officer



The Implementation

Carter expected the Yooz implementation to take six months. He began with one company-owned restaurant piloting the Yooz platform. Documents were scanned in real-time at the time of receipt. No more pressure to save all of the paper invoices until a courier/overnight service shipped them to headquarters each week. No more worry about losing documents.

After this successful pilot, the solution was rolled out in two other high-volume stores.

Six weeks of pre-work with the Yooz implementation team (loading GL codes, document types, etc.) and six weeks of pilots equaled about 12 weeks total—half the time of what was expected.